



## Frank Vitello

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Established in March 2006, Vitello Consulting quickly made a name for itself amongst Washington, D.C.'s premiere boutique firms through its work in international trade. Our current client roster includes sovereign states throughout Asia, the Middle East, and Africa, Tribal governments, immigration and homeland security, healthcare and assisted living, telehealth, appropriations, financial services, and a zoological practice area that is ranked amongst the top in Washington, DC.

As founder and president of Vitello Consulting, Frank Vitello routinely provides strategic and business counsel to a wide net of clients whose interests intersect with the U.S. Congress, federal agencies, foreign governments, and international regulatory organizations. He has successfully led legislative and policy efforts at the federal and state level, managed issue campaigns nationally and locally, has aided clients with new ventures and acquisitions, market penetration, and in developing branding and partnering opportunities.

Formerly, Frank served as director of political programs for the National Fisheries Institute (NFI), the leading trade association representing the U.S. seafood community both domestically and internationally. His responsibilities included building and developing the industry's political programs, political giving strategy, messaging and crisis management abilities. A large part of Frank's responsibilities was also to work with foreign governments to establish parity with U.S. regulatory bodies. Today, Vitello Consulting is recognized amongst the top boutique firms servicing the international seafood community.

Frank also works directly with a number of sovereign governments throughout Asia, the Middle East, and Africa. This practice area commonly necessitates balancing the delicate relationships between sovereign states, Intergovernmental Organizations, NonGovernmental Organizations, and multinational corporations.

Frank began his career in public service as Professional Staff for the United States House of Representatives Committee on Natural Resources. Regarded as key staff, Vitello was part of the 'inner circle' of advisors to the Chairman on some of the most contentious measures before the Committee's jurisdiction.

Off the Hill, Frank continues to enjoy chasing the sun and visiting great dive spots around the globe.

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